

**Consolidated Financial Statements** 

# Years ended September 30, 2016 and 2015

(expressed in thousands of Canadian dollars)



December 15, 2016

### **Independent Auditor's Report**

### To the Shareholders of EnWave Corporation

We have audited the accompanying consolidated financial statements of EnWave Corporation and its subsidiaries, which comprise the consolidated statements of financial position as at September 30, 2016 and September 30, 2015 and the consolidated statements of loss and comprehensive loss, changes in equity and cash flows for the years then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

PricewaterhouseCoopers LLP

"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.

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### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of EnWave Corporation and its subsidiaries as at September 30, 2016 and September 30, 2015 and their financial performance and their cash flows for the years then ended in accordance with International Financial Reporting Standards.

Pricewaterhouse Coopers LLP

**Chartered Professional Accountants** 

# Consolidated Statements of Financial Position

# As at September 30, 2016 and 2015

(expressed in thousands of Canadian dollars)

	Note	2016 \$	2015 \$
Assets	—	Ψ	φ
Current assets			
Cash and cash equivalents	5(a)	4,590	1,101
Restricted cash	5(b)	250	1,530
Trade receivables Receivable from related parties	6 14(e)	770 426	1,025 581
Due from customers on contract	17(a)	1,542	659
Prepaids and other receivables	7	190	155
Inventory	8	1,681	1,024
		9,449	6,075
Non-current assets	0	0.070	0.000
Plant and equipment Intangible assets	9 10	3,679 1,834	3,808 3,056
		5,513	6,864
Total assets		14,962	12,939
	<u> </u>	14,302	12,909
Liabilities			
Current liabilities			
Trade and other payables	11	1,084	1,332
Amounts due to related parties	14(d)	182 700	499 743
Customer deposits and deferred revenue Current portion of other liability	17(a) 13(b)	586	457
		2,552	3,031
Non-current liabilities		_,	-,
Amounts due to related parties	14(d)	164	-
Long-term portion of other liability	13(b)	37	597
	_	201	597
Total liabilities	—	2,753	3,628
Equity			
Attributable to shareholders of the parent			
Share capital	12(b)	54,905	51,204
Warrants	12(c)	749	586
Contributed surplus Foreign currency translation reserve		6,446 495	5,461 511
Deficit		(51,808)	(49,693)
	—	10,787	8,069
Non-controlling interest	_	1,422	1,242
Total equity		12,209	9,311
Total liabilities and equity	_	14,962	12,939
Contingencies and commitments	13		

### **Consolidated Statements of Loss**

# For the years ended September 30, 2016 and 2015

(expressed in thousands of Canadian dollars, except per share data)

	Note	2016 \$	2015 \$
Revenues	17	14,933	5,868
Direct costs		(10,383)	(4,689)
		4,550	1,179
<b>Expenses</b> General and administration Sales and marketing Research and development Amortization of intangible assets Stock-based compensation Write-down of inventory Foreign exchange loss (gain) Finance expense (income), net	10 12(d) 8	1,989 793 1,656 1,222 399 178 134 16	2,089 719 1,386 1,420 261 452 (129) (26)
		6,387	6,172
Net loss for the year from continuing operations		(1,837)	(4,993)
Discontinued operations Net loss for the year from discontinued operations	4	(86)	(4,324)
Net loss for the year		(1,923)	(9,317)
(Loss) income attributed to: Shareholders of the parent company Non-controlling interest		(2,115) 192	(8,658) (659)
		(1,923)	(9,317)
<b>Basic and diluted loss per common share</b> Continuing operations Discontinued operations		(0.02) (0.00)	(0.06) (0.05)
		(0.02)	(0.11)
Weighted average number of shares outstanding Basic and diluted		90,379,076	84,465,499

## Consolidated Statements of Comprehensive Loss

## For the years ended September 30, 2016 and 2015

(expressed in thousands of Canadian dollars)

	2016 \$	2015 \$
Net loss for the year	(1,923)	(9,317)
Other comprehensive (loss) income		
Items that may be subsequently reclassified to profit or loss Foreign exchange translation (loss) gain	(28)	104
Total comprehensive loss for the year	(1,951)	(9,213)
<b>Comprehensive (loss) income attributable to</b> Shareholders of the parent company Non-controlling interest	(2,131) 180	(8,454) (759)
Total comprehensive loss for the year	(1,951)	(9,213)
<b>Total comprehensive loss arising from</b> Continuing operations Discontinued operations	(1,865) (86) (1,951)	(4,548) (4,665) (9,213)

Consolidated Statements of Changes in Equity For the years ended September 30, 2016 and 2015

(expressed in thousands of Canadian dollars)

	Attributable to shareholders of the parent								
	Share ca	pital		Contributed	Foreign currency translation			Non- controlling	Total
	Amount	Value \$	Warrants \$	surplus \$	reserve \$	Deficit \$	Total \$	interest \$	equity \$
Balance – September 30, 2014	84,372,759	50,964	586	5,287	327	(41,035)	16,129	308	16,437
Net loss for the year Contributions from non-controlling	-	-	-	-	-	(8,658)	(8,658)	(659)	(9,317)
interest partner	-	-	-	-	-	-	-	994	994
Effects of foreign currency translation Foreign currency reserve and non-	-	-	-	-	205	-	205	173	378
controlling interest of Binder (note 4)	-	-	-	-	(21)	-	(21)	426	405
Shares issued on exercise of options Restricted share rights	150,000	240	-	(87) 12	-	-	153 12	-	153 12
Stock-based compensation	-	-	-	249	-	-	249	-	249
Balance – September 30, 2015	84,522,759	51,204	586	5,461	511	(49,693)	8,069	1,242	9,311
Net (loss) income for the year	-	-	-	-	-	(2,115)	(2,115)	192	(1,923)
Effects of foreign currency translation	-	-	-	-	(16)	-	(16)	(12)	(28)
Shares issued with private placement	6,250,000	4,234	845	-	-	-	5,079	-	5,079
Share issue costs Warrants expired	-	(533)	(96) (586)	- 586	-	-	(629)	-	(629)
Restricted share rights	-	-	(566)	38	-	-	- 38	-	- 38
Stock-based compensation		-	-	361	-	-	361	-	361
Balance – September 30, 2016	90,772,759	54,905	749	6,446	495	(51,808)	10,787	1,422	12,209

## Consolidated Statements of Cash Flows

# For the years ended September 30, 2016 and 2015

(expressed in thousands of Canadian dollars)

	Note	2016 \$	2015 \$
Cash flows from operating activities Net loss for the year from continuing operations		(1,837)	(4,993)
Items not affecting cash Depreciation and amortization Write-down of inventory Stock-based compensation Finance expense (income), net Other items not affecting cash Fixed assets sold through direct costs Foreign exchange loss (gain)	8 12(d)	2,316 178 399 16 - 134	2,232 452 261 (26) 358 179 (129)
	-	1,206	(1,666)
Changes in non-cash working capital Trade receivables Prepaids and other receivables Inventory Trade and other payables Due to/from related parties Due from customers on contract and deferred revenue	_	157 (35) (918) (51) (36) (925)	(769) (26) (718) 622 61 (30)
Net cash used in operating activities	-	(602)	(2,526)
Cash flows from investing activities Acquisition of plant and equipment Finance income received	_	(1,026) 72	(1,345) 92
Net cash used in investing activities	-	(954)	(1,253)
<b>Cash flows from financing activities</b> Funding from non-controlling interest partner Proceeds from private placement Share issue costs Proceeds from exercise of stock options Release of (increase in) restricted cash Payment of other liability	12(b) 12(d) 5(b) 13(b)	5,000 (550) - 1,280 (542)	994 - 153 (560) (242)
Net cash generated from financing activities	-	5,188	345
Cash flows generated from (used in) continuing operations Cash flows used in discontinued operations	4	3,632 (86)	(3,434) (1,121)
Effect of foreign exchange translation on cash	-	(57)	(195)
Increase (decrease) in cash and cash equivalents		3,489	(4,750)
Cash and cash equivalents - Beginning of the year	_	1,101	5,851
Cash and cash equivalents - End of the year	-	4,590	1,101
Non-cash transactions Agent's warrants issued for share issue costs Acquisition of plant and equipment through accounts payable		67 (25)	(330)

(expressed in thousands of Canadian dollars)

### 1 Nature of operations

EnWave Corporation ("EnWave") was incorporated under the Canada Business Corporations Act on July 14, 1999. The Company's principal business is the design, construction, marketing and sales of microwave-vacuum food and biomaterial dehydration machines that utilize proprietary dehydration technologies developed by the Company.

The registered office of the Company is 1000 Cathedral Place - 925 West Georgia Street, Vancouver, BC V6C 3L2, Canada.

The Company holds a 51% partnership interest in NutraDried LLP ("NutraDried"), a partnership formed in the United States of America. NutraDried develops, manufactures, markets and sells certain dehydrated food products under the Company's nutraDRIED<sup>™</sup> trademark throughout North America. NutraDried Creations LLP ("Creations") owns the remaining 49% partnership interest in NutraDried. EnWave and NutraDried are collectively referred to as "the Company".

The Company held an 86.5% controlling interest in the shares of Hans Binder Maschinenbau GmbH ("Binder") located in Germany, a manufacturer of conventional dehydration equipment. The principal activities of Binder were designing, manufacturing and selling of conventional dehydration equipment. On September 29, 2015, EnWave ceased to control Binder when Binder filed for insolvency under the German insolvency code. The Company no longer consolidates Binder and the results of Binder are presented as discontinued operations (note 4).

### 2 Basis of preparation

### Statement of compliance

These annual consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). These consolidated financial statements were approved for issuance by the Board of Directors on December 15, 2016.

### **Critical accounting estimates**

The preparation of consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, revenues and expenses. Actual results may differ from these estimates. The Company regularly reviews its estimates and assumptions; however, it is possible that circumstances may arise which may cause actual results to differ from management estimates, and these differences could be material. Estimates and underlying assumptions are reviewed on an ongoing basis and revisions to estimates are recorded prospectively.

### Revenue recognition

The recognition of revenue as of the consolidated statement of financial position date requires management to make significant estimates primarily relating to the percentage-of-completion method to determine the amount

(expressed in thousands of Canadian dollars)

of revenue to recognize. The stage of completion is measured by reference to the actual contract costs incurred as a percentage of total estimated costs for each contract. If the total actual contract costs were to differ by 10% from management's estimated contract costs, the amount of revenue recognized in the year would be increased or decreased by \$418 (2015 - \$42).

#### Impairment of inventory

The Company measures inventory at the lower of cost and net realizable value, and in the event the net realizable value exceeds cost, an impairment charge is recorded. This determination requires judgement, which includes, among other factors, the selling price, less the estimated costs of completion and selling expenses.

### Impairment of non-financial assets

At each reporting date, the Company assesses its non-financial assets to determine whether there are any indications of impairment. If any indication of impairment exists, an estimate of the asset's recoverable amount is calculated. Non-financial assets that do not generate independent cash flows are grouped together into a cash generating unit ("CGU"), which represents the lowest level at which largely independent cash flows are generated. The recoverable amount of a CGU is determined based on value-in-use calculations. These calculations require the use of estimates and assumptions.

### Other liability

The Company entered into a license agreement for the sub-licensing rights to the MIVAP® technology. The fair value of the liability on initial recognition was added to the cost of the intangible asset at the date of purchase. The liability is measured at the end of each reporting period, and changes are recorded in the consolidated statement of loss.

The Company estimates the liability based on the present value of minimum royalties payable to INAP GmbH (Industrie-Anlagen-Planung - "INAP"), a private German company, over the life of the agreement discounted at prevailing market rates. The potential variability of this estimate is significant given that it will be highly sensitive to the number of additional sub-licensees and their ultimate use of the technology. The measurement of the liability could change depending on the Company's ultimate use of the technology which gives rise to the royalty.

#### Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the consolidated statement of loss on a straight-line basis over the period of the lease. The Company leases certain plant and equipment and assesses whether substantially all the risks and rewards of ownership rest with the Company or the lessee.

When the Company determines that substantially all the risks and rewards of ownership rest with the Company, the Company records the lease payments earned; however, when assessed as a finance lease, the amounts

(expressed in thousands of Canadian dollars)

are capitalized at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments.

#### Warranty provision

The Company recognizes revenue from the sale of machines to customers. The machine is sold with a manufacturer's warranty valid for a fixed period not exceeding one year. The Company estimates, based on past experience with similar sales, the warranty costs will not exceed 1% of revenues. The Company therefore recognizes a provision for warranty equal to 1% of revenue recognized.

### 3 Significant accounting policies

The following policies have been applied to the consolidated financial statements presented:

#### **Basis of measurement**

These consolidated financial statements have been prepared in accordance with IFRS as issued by the IASB. The consolidated financial statements have been prepared under the historical cost convention, except for derivative contracts which are measured at fair value.

#### Principles of consolidation and non-controlling interest

Subsidiaries are all entities over which the Company has the power to govern the financial and operating policies. Subsidiaries are consolidated from the date on which control is transferred to the Company. They are de-consolidated from the date that control ceases.

The Company recognizes any non-controlling interest on an acquisition-by-acquisition basis at the noncontrolling interest's proportionate share of the recognized amounts of the subsidiary's identifiable net assets at the date of acquisition.

The Company's subsidiaries are:

- EnWave USA Corporation, incorporated in the state of Delaware, USA (100% owned by the Company)
- NutraDried LLP, a limited liability partnership incorporated in Washington, USA (EnWave USA Corporation owns 51%)
- Hans Binder Maschinenbau GmbH, incorporated in Germany (86.5% owned by the Company; ceased to be a subsidiary on September 29, 2015)

Intercompany balances and transactions, including income and expenses arising from intercompany transactions, are eliminated in preparing the consolidated financial statements.

When the Company ceases to consolidate a subsidiary due to a loss of any retained interest in the entity, the investment in the entity is re-measured to its fair value with the change in carrying amount recognized in profit

(expressed in thousands of Canadian dollars)

or loss. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

### **Business combinations**

Business combinations are accounted for using the acquisition method as at the acquisition date. The Company measures goodwill at the acquisition date as the fair value of the consideration transferred including any non-controlling interest less the fair value of the identifiable assets acquired and liabilities assumed. Transaction costs in connection with business combinations are expensed as incurred.

### Foreign currency translation

### Functional and presentation currency

Items included in the financial statements of each of the Company's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). These consolidated financial statements are presented in Canadian dollars, which is the Company's reporting currency.

### Transactions and balances

Foreign currency transactions are translated into Canadian dollars using the exchange rates prevailing at the dates of the transactions or the date of valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of the monetary assets and liabilities denominated in foreign currencies are recognized in the consolidated statement of comprehensive loss.

#### Consolidation

The results and financial position of all the companies that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- i) assets and liabilities are translated at the closing rate at the date of that statement of financial position;
- ii) income and expenses are translated at average exchange rates; and
- iii) all resulting exchange differences are recognized in other comprehensive income (loss) and accumulated in other comprehensive income (loss) within equity.

(expressed in thousands of Canadian dollars)

### Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held with banks, and other short-term highly liquid investments with original maturities of three months or less.

#### **Restricted cash**

Restricted cash is cash that has been pledged as collateral for the Company's foreign exchange derivative contracts and corporate credit card.

#### **Financial instruments**

The Company classifies its financial instruments based on the purpose for which the financial assets and liabilities were acquired. Management determines the classification of the financial assets and liabilities at initial recognition. The Company has the following types of financial assets and liabilities:

a) Loans and receivables: Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The Company's loans and receivables comprise trade receivables, cash and cash equivalents, receivable from related parties, due from customers on contract and restricted cash, and are included in current assets due to their short-term nature. Loans and receivables are initially recognized at the amount expected to be received and subsequently carried at amortized cost using the effective interest rate method with gains and losses recorded in the consolidated statement of loss.

b) Other financial liabilities: Other financial liabilities are carried at amortized cost and include trade and other payables, amounts due to related parties and other liability. They are initially recognized at the amount required to be paid, and subsequently measured at amortized cost using the effective interest rate method with gains or losses recorded in the consolidated statement of loss.

c) Derivative contracts: Derivative contracts are categorized as financial assets and liabilities carried at fair value through profit or loss, and have not been designated in hedge accounting relationships. Derivative contracts are included in current assets and current liabilities, except for those with maturities greater than 12 months after the end of the reporting period, which are classified as non-current assets and liabilities. Derivative assets are presented within prepaids and other receivables. Derivative liabilities are presented within trade and other payables.

#### Impairment of financial and non-financial assets

#### Financial assets

The Company assesses its financial assets, which include loans and receivables, at each reporting date to determine whether there is any objective evidence that they are impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

(expressed in thousands of Canadian dollars)

An impairment loss in respect to loans and receivables is calculated as the difference between their carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate.

All impairment losses are recognized in the consolidated statement of loss.

### Non-financial assets

The carrying amounts of the Company's non-financial assets, which include goodwill and intangible assets (which are separately assessed), are reviewed at each reporting date to determine whether there are any events or changes that are indicators of impairment. If such an indication exists, then the asset's recoverable amount is estimated.

For the purpose of impairment testing, assets are grouped together in the smallest group of assets that generate cash inflows from continuing use that is largely independent of the cash inflows of other assets or groups of assets or CGU. The recoverable amount of an asset or CGU is the greater of its value in use and fair value less costs to sell. In assessing value in use, future discounted cash flows are estimated. An impairment loss is recognized if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognized in the consolidated statement of loss. The Company evaluates impairment losses for potential reversals (other than goodwill) when events or circumstances warrant such consideration.

#### Inventory

Inventories comprise machine parts and work in progress, food products and packaging supplies. The cost of inventory includes direct material costs, direct labour, and an allocation of variable and fixed manufacturing overhead, including depreciation. Inventories are valued at the lower of cost and net realizable value. Cost is determined using the weighted average basis. Net realizable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale. If the carrying value exceeds the net realizable amount, a write-down is recognized. The write-down may be reversed in a subsequent period if the circumstances that caused it no longer exist.

The Company rents its machinery on a short-term basis to companies evaluating the machinery. When the term of the rental agreement is less than 12 months, the machinery is recorded as an asset in inventory. When the term of the rental agreement exceeds 12 months, the machinery is recorded as an asset in plant and equipment as commercial equipment.

#### Plant and equipment

Plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost can be measured reliably. Repairs and maintenance costs are charged to the consolidated statement of loss during the period in which they are incurred. Depreciation is provided using the straight-line method at the following annual rates:

(expressed in thousands of Canadian dollars)

Office plant and equipment	3 to 5 years
Manufacturing plant and equipment	3 to 10 years
Commercial equipment	5 years
Leasehold improvements	Shorter of lease term or useful life

The Company allocates the amount initially recognized in respect of an item of plant and equipment to its significant parts and depreciates separately each such part. The carrying amount of a replaced part is derecognized when replaced. Residual values, method of depreciation and useful lives of the assets are reviewed annually and adjusted if appropriate.

### Intangible assets

The Company's intangible assets are stated at cost less accumulated amortization and include acquired licensed technology with finite useful lives. These assets are capitalized and amortized on a straight-line basis over their expected useful lives as follows:

Computer software Acquired patents and technology licenses 3 years Over the period of the agreement of 5 to 10 years

The estimated useful life and amortization method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. The Company evaluates the recoverability of intangible assets based on the expected utilization of the underlying technologies.

### Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated and discounted where the effect is material. The Company's provisions include estimates in relation to warranties offered on sales of the machines as well as an estimation of the right of return.

### Share capital

Incremental costs directly attributable to the issuance of shares are recognized as a deduction from equity.

#### Loss per share

Basic loss per share is calculated by dividing the net loss/income for the period attributable to equity owners of the Company by the weighted average number of common shares outstanding during the period.

Diluted loss per share is calculated by adjusting the weighted average number of common shares outstanding for dilutive instruments. The Company's potentially dilutive common shares comprise of stock options granted, Restricted Share Rights ("RSRs") and warrants.

(expressed in thousands of Canadian dollars)

#### **Revenue recognition**

#### Construction contracts

The Company designs and builds equipment to meet customers' specific needs. A construction or engineering contract is defined by International Accounting Standard ("IAS") 11, *Construction Contracts*, as a contract specifically negotiated for the construction of an asset.

When the outcome of a construction contract can be estimated reliably and it is probable that the contract will be profitable, contract revenue is recognized over the period of the contract by reference to the stage of completion. Contract costs are recognized as expenses in the period they are incurred. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognized as an expense immediately. When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognized only to the extent of contract costs incurred that are likely to be recoverable.

The Company uses the percentage-of-completion method to determine the amount of revenue to recognize in a given period. The stage of completion is measured by reference to the contract costs incurred up to the end of the reporting period as a percentage of total estimated costs for each contract. Costs incurred in the year in connection with future activity on a contract are excluded from contract costs in determining the stage of completion.

On the consolidated statement of financial position, the Company reports the net contract position for each contract as either an asset or a liability. A contract represents an asset (due from customers on contract) where costs incurred plus recognized profits (less recognized losses) exceed progress billings; a contract represents a liability (customer deposits and deferred revenue) where the progress billings exceed the costs incurred plus recognized profits.

### Sales of products

Sales of products are recognized when the significant risks and rewards of ownership have been transferred to the customer, the sales price and costs can be measured reliably, and it is probable that the economic benefits will flow to the Company. Revenue is adjusted for the value of expected returns. These criteria are generally met at the time the product is shipped, title and risk have passed to the customer and acceptance of the product, when contractually required, has been obtained. Revenue is measured based on the price specified in the sales contract and net of discounts at the time of sale.

#### Equipment rental fees

The Company rents its dehydration equipment on a short-term basis to certain companies in the technology evaluation process. The rental income is recorded on a straight-line basis over the rental period.

#### Royalties and licensing fees

Royalty and licensing fees are recognized when there is a binding right to receive such payments pursuant to the terms of the relevant agreement.

(expressed in thousands of Canadian dollars)

### **Research and development**

Research costs are expensed as incurred to the consolidated statement of loss. Development costs are expensed as incurred unless capitalization criteria under IFRS are met for deferral and amortization.

#### Stock-based compensation

The Company grants stock options and RSRs to certain employees and directors of the Company as equity settled, stock-based compensation. The Company applies the fair value method of accounting for stock-based compensation. The fair value at grant date of stock options is estimated using the Black-Scholes option-pricing model. The fair value of RSRs is measured based on the fair value of the underlying shares on the grant date. Compensation cost is recognized over the expected vesting period of the stock-based compensation. The Company estimates the number of units expected to vest at the grant date and revises the estimate as necessary if subsequent information indicates that the actual number of units vesting differs significantly from the original estimate.

### Current and deferred income taxes

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to tax payable or receivable in respect of previous years. It is measured using tax rates enacted or substantively enacted at the reporting date.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax assets are recognized for unused tax losses, unused tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be used. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related taxable benefit will be realized. Deferred tax is measured at the tax rates that are expected to apply to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date. To the extent that future taxable income and the application of existing tax laws differ significantly from the Company's estimate, the ability of the Company to realize the deferred tax assets could be impacted.

### Comparatives

Certain prior year amounts are reclassified to conform with the presentation adopted in the current year.

#### Accounting standards and amendments issued and not yet adopted

#### IFRS 15 - Revenue from Contracts with Customers

IFRS 15 is effective for years commencing on or after January 1, 2018, and replaces IAS 11, *Construction Contracts*; IAS 18, *Revenue*; International Financial Reporting Interpretations Committee ("IFRIC") 13, *Customer Loyalty Programmes*; IFRIC 15, *Agreements for the Construction of Real Estate*; IFRIC 18, *Transfer* 

(expressed in thousands of Canadian dollars)

of Assets from Customers; and Standing Interpretations Committee ("SIC") 31, Revenue - Barter Transactions Involving Advertising Services. The standard contains a single model that applies to contracts with customers and two approaches to recognizing revenue: at a point in time or over time. The model features a contractbased five-step analysis of transactions to determine whether, how much and when revenue is recognized. New estimates and judgemental thresholds have been introduced, which may affect the amount and/or timing of revenue recognized. The Company has not assessed the impact of the new standard.

### IFRS 9 - Financial Instruments

IFRS 9 is tentatively effective for years commencing on or after January 1, 2018, and will replace IAS 39, *Financial Instruments: Recognition and Measurement.* Under IFRS 9, financial assets will be classified and measured based on the business model in which they are held and the characteristics of the associated contractual cash flows. IFRS 9 also includes a new general hedge accounting standard which will better align hedge accounting and risk management. The Company intends to adopt IFRS 9 in its consolidated financial statements for the year commencing October 1, 2018; the extent of the impact of adoption of the amendments has not yet been determined.

#### IFRS 16 - Leases

On January 13, 2016, IFRS 16, *Leases*, was issued which requires, among other things, lessees to recognize leases traditionally recorded as operating leases in the same manner as financing leases. The standard is effective for annual periods beginning on or after January 1, 2019 with earlier application permitted. The Company has not assessed the impact of the new standard.

### 4 Discontinued operations

On September 29, 2015, Binder filed for preliminary insolvency proceedings under the German insolvency code. As a result of Binder's insolvency, the Company no longer has the ability to control the financial or operating decisions of Binder, and does not have rights to returns from Binder. As a result, it was determined that the Company no longer controlled Binder in accordance with IFRS 10, *Consolidated Financial Statements*. Binder's operations have been classified as discontinued operations on the consolidated statements of loss, comprehensive loss, and cash flows and are presented as discontinued operations for segmented reporting.

Financial information relating to the discontinued operations for the period up to the date control passed is set out below.

### Notes to the Consolidated Financial Statements

### September 30, 2016 and 2015

(expressed in thousands of Canadian dollars)

	2016 \$	2015 \$
Revenues Expenses Impairment of goodwill (i)	(86)	10,539 (10,764) (3,856)
Loss after income tax of discontinued operations Loss on loss of control of subsidiary after income tax (ii)	(86)	(4,081) (243)
Loss from discontinued operations Exchange (loss) gain on translation of discontinued operations	(86) -	(4,324) (341)
Other comprehensive loss from discontinued operations	(86)	(4,665)
<b>Cash flows</b> Cash flows from operating activities Cash flows from investing activities Cash flows from financing activities	(86) - -	(931) (171) (19)
Total	(86)	(1,121)

(i) During the year ended September 30, 2015, an impairment charge of \$3,856 related to Binder's goodwill was recorded in the consolidated statement of loss, through discontinued operations.

(ii) The details of the loss for the year ended September 30, 2015 arising from loss of control of Binder are as follows:

	\$
Carrying amount of Binder net assets, net of non-controlling interest	(264)
Reclassification of foreign currency translation reserve	21
Loss on loss of control of the subsidiary after income tax	(243)

### 5 Cash and cash equivalents and restricted cash

a) Cash and cash equivalents

	2016 \$	2015 \$
Funds held in current accounts	4,590 4,590	<u>1,101</u> 1,101

b) Restricted cash

As at September 30, 2016, the Company had a \$250 restricted cash deposit held as collateral for the Company's foreign exchange contracts and company credit card.

(expressed in thousands of Canadian dollars)

As at September 30, 2015, the Company had restricted cash of \$1,500 held as cash collateral to collateralize a letter of credit issued to a customer of Binder as a performance guarantee on one contract. The remaining \$30 restricted cash was held as collateral for a company credit card.

### 6 Trade receivables

8

The following amounts are receivables from customers in the normal course of business:

	2016 \$	2015 \$
Trade receivables	770	1,314
Less: Allowance for doubtful accounts	-	(289)
	770	1,025

### 7 Prepaids and other receivables

	2016 \$	2015 \$
Prepaid expenses Indirect tax receivables Other receivables	173 14 3	112 23 20
Other receivables	190	155
Inventory	2016 \$	2015 \$
Machine parts and work-in-progress Food products Packaging supplies	1,467 143 	621 347 56 1,024

During the year ended September 30, 2016, the Company recorded a write-down of \$178 (2015 - \$265) related to machine parts and \$nil (2015 - \$187) related to food products to adjust inventory to its net realizable value.

Notes to the Consolidated Financial Statements

### September 30, 2016 and 2015

(expressed in thousands of Canadian dollars)

## 9 Plant and equipment

	Office plant and equipment \$	Manufacturing plant and equipment \$	Commercial equipment \$	Leasehold improvements \$	Total \$
Year ended September 30, 2015					
Opening net book value	105	2,208	276	288	2,877
Additions Disposals Depreciation Discontinued operations (note 4) Currency translation adjustments	28 (16) (84)	781 (77) (622) (26) 316	836 (102) (72)	38 (102) 33	1,683 (179) (812) (110) 349
Closing net book value	33	2,580	938	257	3,808
At September 30, 2015					
Cost Accumulated depreciation	147 (114)	3,738 (1,158)	1,010 (72)	605 (348)	5,500 (1,692)
Closing net book value	33	2,580	938	257	3,808
Year ended September 30, 2016					
Opening net book value	33	2,580	938	257	3,808
Additions Depreciation Currency translation adjustments	60 (31) -	737 (701) (33)	162 (259) -	42 (103) (3)	1,001 (1,094) (36)
Closing net book value	62	2,583	841	193	3,679
At September 30, 2016					
Cost Accumulated depreciation	207 (145)	4,475 (1,892)	1,172 (331)	647 (454)	6,501 (2,822)
Net book value	62	2,583	841	193	3,679

As at September 30, 2016, \$841 (2015 - \$938) of commercial equipment was under an operating lease to a customer.

Notes to the Consolidated Financial Statements

## September 30, 2016 and 2015

(expressed in thousands of Canadian dollars)

## 10 Intangible assets

	Acquired patents and technology licenses \$	Computer software \$	Total \$
Year ended September 30, 2015			
Opening net book value	4,471	20	4,491
Additions Amortization Disposal of Binder intangible assets (note 4)	5 (1,420)	- (20)	5 (1,420) <b>(20)</b>
Closing net book value	3,056	-	3,056
At September 30, 2015			
Cost Accumulated amortization Net book value	9,073 (6,017) 3,056	55 (55) -	9,128 (6,072) 3,056
Year ended September 30, 2016			
Opening net book value Amortization	3,056 (1,222) 1,834	-	3,056 (1,222)
Closing net book value	1,034	-	1,834
At September 30, 2016			
Cost Accumulated amortization	9,073 (7,239)	-	9,073 (7,239)
Net book value	1,834	-	1,834

As at September 30, 2016, the remaining amortization period for intangible assets ranges from four months to five years (2015 - six months to six years).

### 11 Trade and other payables

	2016 \$	2015 \$
Trade payables Accrued liabilities	559 279	830 393
Personnel related accruals	155	97
Provision for warranty	91	12
	1,084	1,332

(expressed in thousands of Canadian dollars)

### 12 Share capital

a) Authorized: unlimited number of voting common shares without par value. Issued and outstanding: 90,772,759.

Authorized: unlimited number of voting preferred shares, issuable in series. Issued and outstanding: Nil.

b) Issued and fully paid:

	Share capital	
	Amount	Value \$
Balance – October 1, 2014	84,372,759	50,964
Shares issued on exercise of options	150,000	240
Balance – September 30, 2015	84,522,759	51,204
Shares issued on private placement (i) Share issue costs	6,250,000	4,234 (533)
Balance – September 30, 2016	90,772,759	54,905

(i) On October 22, 2015, the Company completed a private placement of 6,250,000 common shares and 3,125,000 share purchase warrants for gross proceeds of \$5,000. The Company incurred share issue costs of \$629, of which \$550 was cash commission, legal fees and other transaction costs, and \$79 was agent's warrants to the underwriter.

#### c) Warrants

The continuity of share purchase warrants during the years ended September 30, 2016 and 2015 is as follows:

	Number of warrants	Weighted average exercise price \$	Fair value at grant date \$
Balance – October 1, 2014 and September 30, 2015	2,320,957	1.72	0.18
Issued: Investor Warrants (i) Agent's Warrants (ii)	3,125,000 225,000	1.20 0.80	0.24 0.35
Expired Balance – September 30, 2016	<u>(2,320,957)</u> 3,350,000	<u>1.72</u> 1.17	0.18 0.25
•			

(expressed in thousands of Canadian dollars)

- (i) The fair value of the 3,125,000 warrants (the "Investor Warrants") issued as part of the October 2015 private placement was calculated using the Black-Scholes model to be \$767. The following assumptions were used in calculating the fair value of Investor Warrants: risk-free interest rate of 0.81%, expected life of five years, estimated volatility of 54.38%, and dividend rate of 0%. Each of the Investor Warrants entitles the warrant holder to convert the warrant into one common share at an exercise price of \$1.20, and the warrants expire on October 22, 2020.
- (ii) As part of the October 2015 private placement, the Company issued 225,000 agent's warrants (the "Agent's Warrants") to the underwriter of the private placement. The fair value of Agent's Warrants was calculated using the Black-Scholes model to be \$79, and was included in the share issue costs. The following assumptions were used in calculating the fair value of the Agent's Warrants: risk-free interest rate of 0.52%, expected life of two years, estimated volatility of 54.11%, and dividend rate of 0%. Each of the Agent's Warrants entitles the warrant holder to convert the Agent's Warrant into one common share and one-half of an Investor Warrant at an exercise price of \$0.80. The Agent's Warrants expire on October 22, 2017.
- d) Stock options

The Company's stock option plan (the "Option Plan") is available to eligible persons, whereby up to 10% of the issued common shares of the Company may be reserved for issuance under the Option Plan. The aggregate number of common shares reserved for issuance to any person within any one year may not exceed 5% of the number of outstanding common shares, on a non-diluted basis.

The exercise price of the options will be determined by the Board of Directors at the time of grant of the options, such price not to be less than the last daily closing price of the Company's common shares prior to the date of grant, less the discount permitted by the policies of the Securities Exchange.

Options issued under the Option Plan will vest in the terms approved by the Board of Directors for each specific grant, except for options granted to individuals engaged in investor relations activities, which must vest over a 12-month period according to the Option Plan.

The changes in options for the years ended September 30, 2016 and 2015 were as follows:

	2016		2015	
	Number of options	Weighted average exercise price \$	Number of options	Weighted average exercise price \$
Outstanding, beginning of the year	4,877,500	1.48	5,249,000	1.48
Options granted	2,366,000	0.92	105,000	1.07
Options exercised	-	-	(150,000)	1.02
Options expired or forfeited	(1,627,500)	1.53	(326,500)	1.52
Outstanding, end of the year	5,616,000	1.23	4,877,500	1.48
Exercisable, end of the year	3,362,013	1.43	4,489,162	1.50

(expressed in thousands of Canadian dollars)

The weighted average fair value of options granted during the year ended September 30, 2016 was \$0.29 per option (2015 - \$0.33).

The following weighted average assumptions were used in calculating the fair value of the stock options granted using the Black-Scholes model for the years ended September 30, 2016 and 2015:

	2016	2015
Risk-free interest rate	0.71%	1.14%
Expected life	3.65 years	3.64 years
Estimated volatility	42%	41%
Forfeiture rate	1.46%	1.32%
Dividend rate	0.00%	0.00%

Stock options outstanding as at September 30, 2016 have the following expiry date and exercise prices:

Year of expiry	Exercise price per share \$	Number of options
2016	1.54 - 1.78	590,000
2017	1.34 - 1.61	965,000
2018	1.40 - 1.80	360,000
2019	1.10 - 1.40	1,315,000
2020	0.80 - 1.00	246,000
2021	0.67 - 1.28	2,140,000
		5,616,000

During the year ended September 30, 2016, the Company recorded stock-based compensation expense of \$399 (2015 - \$261), which includes compensation expense for stock options and for RSRs. The fair value of each option and RSR is accounted for in the consolidated statement of loss over the vesting period, and the related credit is included in contributed surplus.

#### e) Restricted Share Rights

On March 23, 2015, the shareholders of the Company approved the RSR Plan pursuant to which the Company reserved up to a maximum of 1,000,000 common shares for RSRs. The common shares reserved under the RSR Plan, together with stock options outstanding under the Option Plan, cannot exceed in aggregate 10% of the issued and outstanding shares of the Company.

# EnWave Corporation Notes to the Consolidated Financial Statements

## September 30, 2016 and 2015

(expressed in thousands of Canadian dollars)

The changes in RSRs for the years ended September 30, 2016 and 2015 were as follows:

	2016		2	2015
	Number of RSRs	Weighted average grant date fair value \$	Number of RSRs	Weighted average grant date fair value \$
Outstanding, beginning of the year	80,000	1.06	-	-
RSRs granted	70,000	0.83	80,000	1.06
RSRs vested	-	-	-	-
RSRs forfeited	-	-	-	-
Outstanding, end of the year	150,000	0.95	80,000	1.06

During the year ended September 30, 2016, a total of \$38 (2015 - \$12) was recorded to contributed surplus for the RSRs vested during the year. RSRs vest three years from the award date, in accordance with the RSR Plan.

### 13 Contingencies and commitments

a) Commitments payable to vendors by the Company

The Company has entered into various lease agreements for the rental of office space, plant facilities, and laboratory facilities. The Company also pays additional rent to cover its share of operating costs and property taxes. At September 30, the future minimum lease payments, including operating costs, under non-cancellable leases were as follows:

	2016 \$	2015 \$
Less than 1 year Between 1 and 5 years	276 127	374 181
More than 5 years Total	403	555

#### b) Other liability

On December 6, 2010, the Company entered into an Asset Purchase Agreement (the "INAP APA") to acquire the patents and know-how for the MIVAP<sup>®</sup> vacuum microwave dehydration technology. The license covered the US and North American rights. Pursuant to the INAP APA, and for amounts in excess of the minimum royalty amounts, a portion of the license or royalty fees collected from the Company's customers who purchase MIVAP<sup>®</sup> technology is remitted to INAP; in the case of North American food applications the percentage is 25%, and for non-food applications in North American markets is 12.5%. For non-North American usage, the Company remits to INAP 50% of license or royalty fees collected from food applications, and 25% from non-food.

(expressed in thousands of Canadian dollars)

The acquired intangible asset was recorded at the fair value of the estimated minimum royalty amounts and subsequently at each reporting date at amortized cost less repayments. At September 30, 2016, the remaining discounted balance of the liability is \$623 (2015 - \$1,054) and is payable on an undiscounted basis as follows:

	Undiscounted royalties payable EUR €	Undiscounted royalties payable CAD \$
2017	421	621
2018	29	42
Total	450	663

### 14 Related party transactions

#### a) Key management personnel compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company and/or its subsidiaries, including any external director of the Company and/or its subsidiaries.

Remuneration of key management personnel of the Company during the years ended September 30, 2016 and 2015 comprises the following expenses:

	2016 \$	2015 \$
Salaries, bonuses and short-term employee benefits	656	551
Stock-based compensation	180	138
	836	689

### b) Sale of goods

The Company, through its subsidiary NutraDried, recorded sales of \$5,279 (2015 - \$nil) to Spire Brands, LLC ("Spire"). Spire is related to NutraDried by way of Creations' equity ownership interest in Spire; Creations is the non-controlling partner of NutraDried. The sales terms with Spire were governed by the Master Distribution Agreement ("MDA") between the Company and Spire and are on terms equivalent to those that prevail in arm's length transactions.

The Company recorded sales of \$nil (2015 - \$290) to Creations, the non-controlling partner of NutraDried.

(expressed in thousands of Canadian dollars)

c) Purchases from related parties

The Company had purchases from related parties for the years ended September 30, 2016 and 2015 in the normal course of business as shown in the table below:

	2016 \$	2015 \$
Consulting, management and directors' fees Royalties paid or accrued to INAP (i)	737	639 337
Stock-based compensation	68	73
Equipment purchases	-	674
Facilities rent	115	366
	920	2,089

(i) INAP is an entity controlled by management of Binder, a former subsidiary of the Company, and was a related party up to the loss of control of Binder on September 29, 2015 (note 4).

### d) Balances payable to related parties

The following amounts are due to related parties on September 30, 2016 and 2015:

2016 \$	2015 \$
-	355
222	-
124	144
346	499
2016 \$	2015 \$
182 164	499
346	499
	\$ 222 124 346 <b>2016</b> \$ 182 164

- (i) BW Leasing is an entity under common control of Creations, the non-controlling interest partner in NutraDried.
- (ii) Other payables to related parties includes amounts due for rent, expense reimbursements, bonuses of key management personnel, and other accruals.
- e) Balances receivable from related parties:

The following amounts are due from related parties on September 30, 2016 and 2015:

### Notes to the Consolidated Financial Statements

### September 30, 2016 and 2015

(expressed in thousands of Canadian dollars)

	2016 \$	2015 \$
Spire Director of Creations	426	- 581
	426	581

### 15 Income taxes

The provision for income taxes is based on the combined federal and provincial statutory income tax rates. A reconciliation of income taxes at the statutory rate to actual income taxes is as follows:

	2016 \$	2015 \$
Combined statutory tax rate	26%	26%
Income tax recovery at the statutory tax rate Permanent differences Effect of different statutory rates Effect of unrecognized deferred tax assets Other	(500) 96 7 397	(2,422) 1,321 (114) 896 319
	-	-

Deferred tax assets are recognized for deductible temporary differences to the extent that the realization of the related tax benefit through future taxable profits is probable. The Company did not recognize deferred income tax assets due to the uncertainty of future taxable profits. The analysis of deferred tax assets and liabilities is as follows:

	2016 \$	2015 \$
Non-capital losses	5,292	5,226
Capital losses	922	
Scientific research and development expenses	2,056	2,152
Plant and equipment and intangible assets	1,227	1,067
Other	403	310
Total unrecognized deferred tax assets	9,900	8,755

(expressed in thousands of Canadian dollars)

The Company has non-capital losses for Canadian income tax purposes of approximately \$18,568 (2015 - \$18,568) that are available to reduce future years' taxable income. These losses will expire as follows:

	\$
2026	333
2027	921
2028	1,007
2029	1,291
2030	1,758
2031	2,415
2032	4,482
2033	3,026
2034	1,848
2035	1,487
	18,568

The Company has losses for US tax purposes of approximately \$1,193 (2015 - \$1,350) that are available to reduce future years of taxable income.

### 16 Financial instruments and risk management

The Company's cash and cash equivalents, restricted cash, trade receivables, receivable from related parties, trade and other payables, and amounts due to related parties are measured at amortized cost subsequent to initial measurement. Fair value measurement requires classification of financial instruments within a hierarchy that prioritizes the inputs to fair value measurement. When measuring the fair value of an asset or liability, the Company uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy, based on the inputs used in the valuation techniques, as follows:

Level 1 - Unadjusted quoted prices in active markets for identical assets or liabilities;

Level 2 - Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly;

Level 3 - Inputs that are not based on observable market data.

#### Fair values

The Company's financial assets and liabilities are classified into the following categories:

- Cash and cash equivalents Restricted cash Trade receivables Receivable from related parties Due from customers on contract Trade and other payables Amounts due to related parties Customer deposits and deferred revenue Other liability
- Loans and receivables Other financial liabilities Other financial liabilities Other financial liabilities Other financial liabilities

(expressed in thousands of Canadian dollars)

The fair value of financial assets and liabilities classified as loans and receivables and other financial liabilities (excluding other liability) approximate their carrying value due to their short-term nature.

The Company uses derivative financial instruments to reduce its exposure to risks associated with fluctuations in foreign exchange rates. The fair value measurement of the foreign exchange derivatives is classified within Level 2 of the fair value hierarchy.

The carrying value of other liability as at September 30, 2016 was \$623 (2015 - \$1,054) which approximates its fair value and is recorded at amortized cost. The carrying value of the other liability was determined based on the discounted future cash flows using rates for similar financial instruments subject to similar risks and maturities.

The Company did not hold any held-to-maturity or available-for-sale financial instruments during the years ended September 30, 2016 and 2015.

### **Financial risk factors**

The use of financial instruments exposes the Company to a number of risks. These risks include credit risk, liquidity risk, and market risk. The Company has established policies and procedures to manage these risks, with the objective of minimizing the adverse effects that changes in the variable factors underlying these risks could have on the Company's consolidated financial statements.

#### Credit risk

Credit risk is the risk that a counterparty will not meet its obligation under a financial instrument or customer contract, leading to a financial loss being incurred by the Company. Financial instruments that potentially subject the Company to concentrations of credit risk consist of cash and cash equivalents, restricted cash, trade receivables, and due from customers on contract. The Company mitigates its exposure to credit loss by maintaining cash balances with major Canadian financial institutions.

The Company provides credit to its customers in the normal course of business and, as such, has exposure to credit risk in relation to the collection of trade receivables. Prior to issuing credit, management reviews the customer, taking into account its financial position, historical experience, and other factors. The Company minimizes its credit risk associated with trade receivables by maintaining ongoing close contact with customers, by requiring commercial letters of credit, and by reviewing individual account balances, and proactively following up on overdue amounts. The Company maintains an allowance for doubtful accounts relating to specific losses estimated on individual exposures. As at September 30, 2016, the Company has recorded \$nil allowance for doubtful accounts (2015 - \$289).

The Company is exposed to credit risk in trade receivables by way of concentration of credit with a small number of customers. The Company determines its concentration of credit risk if the balance is more than 10% of total revenue or trade receivables. The Company expects these customers to remain as large customers in the future. Significant change in these customer relationships could materially impact the Company's future financial results. The Company seeks and ordinarily obtains progress advances in respect of its construction

(expressed in thousands of Canadian dollars)

contracts. The maximum exposure to loss arising from trade receivables is equal to their total carrying amounts.

The Company transacts with a number of Canadian chartered banks and other brokerages. Due to the creditworthiness of its counterparties, the Company regards all changes in fair value of foreign exchange derivatives as arising only from changes in market factors, including foreign exchange rates. The Company monitors the exposure to any single counterparty along with its financial position. If it is determined that a counterparty has become materially weaker, the Company will work to reduce its credit exposure to that counterparty.

The following table provides information regarding the aging of receivables as at September 30, 2016:

	Neither past due nor impaired	Past du	ie but not impai	red
	0 - 30	31 - 90	91 - 365	Over 365
Trade receivables	641	129	-	-
Due from customers on contract	1,542	-	-	-
Other receivables including related parties	443	-	-	-
	2,626	129	-	-

### Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due.

The Company manages liquidity risk through ongoing management and forecasting of cash flows, budgeting, and equity financings. Cash flow forecasting is performed to monitor cash requirements and to manage capital management decisions. Such forecasting takes into account current and potential customers, contractual obligations and the Company's technology development and commercialization expectations.

The Company's investment policy is to invest its cash in highly liquid short-term interest bearing investments with varying maturities selected with regards to the expected timing of expenditures from continuing operations. All of the Company's foreign exchange derivatives outstanding at September 30, 2016 were due to be settled within 6 months.

The Company ensures that sufficient funds are raised from private placements to meet its operating requirements, after taking into account existing cash. The Company manages liquidity risk through the management of its capital structure and financial leverage. At September 30, 2016, the Company had cash and cash equivalents of \$4,590 to settle current liabilities of \$2,552.

### Notes to the Consolidated Financial Statements

### September 30, 2016 and 2015

(expressed in thousands of Canadian dollars)

a) Financial assets maturity table:

		0 - 30	31 - 90	91 - 365	Over 365
	Cash and cash equivalents and restricted cash	4,590	-	250	-
	Trade receivables	703	20	47	
	Due from customers on contract	42	336	1,164	-
	Other receivables including related parties	443	-	-	-
		5,778	356	1,461	-
b)	Financial liabilities, excluding other liability, maturity table:	0 - 30	31 - 90	91 - 365	Over 365
	Trade and other payables	1.084	-	-	-
	Amounts due to related parties	19	12	151	164
		1,103	12	151	164

c) The undiscounted minimum royalties in other liability mature as follows:

Year	Royalties payable EUR €	Royalties payable CAD \$
2017 2018	421 29	621 42
Total	450	663

### Market risk

Market risk is the risk that the fair value of future cash flows of the Company will fluctuate due to changes in interest rates and foreign currency exchange rates.

#### Interest rate risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. The Company is exposed to interest risk from the interest rate impact on cash and cash equivalents and restricted cash. The Company earns interest on deposits based on current market interest rates, which during the year ended September 30, 2016 ranged from 0.60% to 1.40% (2015 - 1.40% to 1.60%). A 1% change in interest rates would affect the results of operations by approximately \$27 (2015 - \$38).

The Company pays interest on certain amounts payable to related parties. The interest rates are fixed and the Company considers the interest rate risk to be low.

(expressed in thousands of Canadian dollars)

### Foreign exchange risk

The Company is exposed to the following foreign exchange risks related to the fluctuation of foreign exchange rates:

- (i) The Company operates in the United States and a portion of its expenses are incurred in US dollars and Euros;
- (ii) The Company is exposed to currency risk through its other liability comprising minimum royalties denominated in Euros;
- (iii) The Company is exposed to currency risk through an increasing number of customers with contracts denominated in US dollars;
- (iv) The Company purchases machine parts from European suppliers and is exposed to currency risk as a portion of its expenses are incurred in Euros.

A significant change in the currency exchange rate of the Canadian dollar relative to the US dollar and Euro currencies could have an effect on the Company's results of operations. As at September 30, 2016, all of the Company's liquid assets and liabilities were held in Canadian dollars and US dollars.

The Company enters into foreign exchange derivative contracts to minimize exposure to foreign currencies. During the year ended September 30, 2016, the Company incurred an unrealized gain on foreign exchange derivatives, included within foreign exchange gain, of \$3 (2015 - \$nil). At September 30, 2016, the fair value of the foreign exchange contracts was a net asset of \$3 (2015 - \$nil). The fair values of the foreign exchange derivatives are recurring measurements and are determined whenever possible based on observable market data. If observable market data on the financial derivatives is not available, the Company uses observable spot and forward foreign exchange rates to estimate their fair values.

A change in the value of the Canadian dollar by 10% relative to foreign currencies the Company is exposed to would have affected the Company's income for the year as follows:

Currency	2016 \$	2015 \$
US dollar	412	24
Euro	81	106

#### **Capital management**

The Company's objectives when managing capital are to safeguard its ability to continue as a going concern and to maintain a flexible capital structure which optimizes the cost of capital at an acceptable risk.

In the management of capital, the Company includes the components of equity attributable to common shareholders. The Company manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust its capital

(expressed in thousands of Canadian dollars)

structure, the Company may attempt to issue new shares, issue debt and acquire or dispose of assets. In order to facilitate the management of its capital requirements, the Company prepares annual expenditure budgets that are updated as necessary depending on various factors, including successful capital deployment and general industry conditions.

There were no changes in the Company's approach to capital management in the year. Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

### 17 Revenues

a) Revenue breakdown for the years ended September 30, 2016 and 2015 is as follows:

	2016 \$	2015 \$
Equipment sales and construction contracts	7,686	2,789
Product sales	6,108	2,578
Equipment rental fees, testing fees and other	890	469
Royalties and licensing fees	249	32
·	14,933	5,868

Included in due from customers on contract on the consolidated statement of financial position is \$1,542 (2015 - \$659) related to work performed on equipment construction contracts where revenue has been recognized; however, the amounts are still to be invoiced to the customer based on the contract terms.

Customer deposits and deferred revenue of \$700 (September 30, 2015 - \$743) relate to deposits received from customers on equipment orders, but which are not yet recognizable as revenue.

Individual customers representing over 10% of the total revenue during the years ended September 30, 2016 and 2015 were as follows:

	2016		2015	
Customer	\$	%	\$	%
A	5,279	35	1,728	29
В	3,016	20	1,057	18
С	1,641	11	-	-
Others	4,997	34	3,083	53
	14,933	100	5,868	100

(expressed in thousands of Canadian dollars)

b) Trade receivables from customers representing more than 10% of the total amount were as follows:

	2016		2015	
Customer	\$	%	\$	%
Х	193	25	536	52
Y	147	19	-	-
Others	430	56	489	48
	770	100	1,025	100

### 18 Expenses by nature

Details of consolidated expenses by nature for direct costs, general and administration, sales and marketing, and research and development expenses for the years ended September 30, 2016 and 2015 are shown below:

Details of expenses by nature	2016 \$	2015 \$
Cost of materials	6,701	3,234
Salaries, wages and employee expenses	4,370	2,355
Depreciation of plant and equipment	1,079	812
Professional services	1,007	905
Travel and promotional costs	538	605
Rent	457	251
Other expenses	353	254
Office and courier	308	220
Bad debt	8	249
Total expenses	14,821	8,885

(expressed in thousands of Canadian dollars)

### **19 Segmented information**

The Company has assessed its operating segments to be EnWave USA and EnWave Canada according to the manner in which information is used by the Chief Operating Decision Maker. NutraDried LLP comprises the EnWave USA operating segment. The results of operations and the assets for each segment are shown below.

As at	September 30, 2016			September 30, 2015		
	EnWave Canada \$	EnWave USA \$	Total \$	EnWave Canada \$	EnWave USA \$	Total \$
Assets Trade receivables Receivable from related parties Inventory Plant and equipment Intangible assets	725 1,467 1,551 1,816	45 426 214 2,128 18	770 426 1,681 3,679 1,834	200 581 621 1,224 3,037	825 - 403 2,584 19	1,025 581 1,024 3,808 3,056
	5,559	2,831	8,390	5,663	3,831	9,494
<b>Liabilities</b> Trade and other payables Amounts due to related parties Customer deposits and deferred revenue Other financial liability	932 103 700 623	152 243 - -	1,084 346 700 623	785 112 518 1,054	547 387 225	1,332 499 743 1,054
	2,358	395	2,753	2,469	1,159	3,628

Years ended	Septe	September 30, 2016			September 30, 2015			
	EnWave Canada <sup>(1)</sup> \$	EnWave USA \$	Total \$	EnWave Canada <sup>(1)</sup> \$	EnWave USA \$	Total \$		
Revenues Expenses	8,825 (10,968)	6,108 (5,802)	14,933 (16,770)	3,273 (7,022)	2,595 (3,839)	5,868 (10,861)		
Net (loss) income from continuing operations	(2,143)	306	(1,837)	(3,749)	(1,244)	(4,993)		
Net (loss) income from discontinued operations	(86)	-	(86)	(4,324)	-	(4,324)		
Net (loss) income	(2,229)	306	(1,923)	(8,073)	(1,244)	(9,317)		

(1) The results of Binder are included as discontinued operations of EnWave Canada's net loss for the years ended September 30, 2016 and 2015 (note 4).

Revenues for EnWave Canada comprise all equipment sales and construction contracts, royalties and licensing fees, and equipment rental fees, testing fees and other referred to in note 17(a) and accounts for approximately 59% of the consolidated revenues. Revenues for EnWave USA relate to product sales referred to in note 17(a) and account for approximately 41% of the consolidated revenues.